

# Government Bid Intelligence

Turn a 100-page tender into a clear go/no-go, a QCBS score estimate, and a ready-to-submit bid pack — for companies bidding on Indian government tenders.

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# The Problem: Bidding Blind

## Manual Qualification

Reading 100-page RFPs just to check whether you even qualify burns days per tender.

## Missed Tenders

Relevant GeM, GIL and nProcure tenders slip by unseen before the deadline.

## Deadline & Corrigendum Risk

Pre-bid dates, EMD terms and amendments change — miss one and you're disqualified.

## Incomplete Bids

Hand-assembling 20+ signed, stamped, correctly-dated documents invites rejection.



# The Solution: Bidsense

The screenshot displays the Bidsense web application interface. At the top, there is a navigation bar with the Bidsense logo and user name 'Aveosoft', followed by menu items: 'Create tender', 'Analyze', 'Vault', 'Capabilities', 'Company', 'Baseline', 'Agencies', and 'Sign out'. Below the navigation bar, the main content area shows the tender details for 'RAJIYA JAN SAMPARK digital application & online hearing system' under 'Home Dept, Gujarat'. A 'Download PDF' button is visible. The tender is identified as a GeM Bid: GEM/2026/B/7669263. A prominent red warning box states: 'Compulsory before submission - Attend the pre-bid meeting — 22-06-2026 12:00:00 (MANDATORY attendance) (mandatory)'. Below this, a 'GeM' status bar shows 'Bid End 26-06-2026 13:00:00 - from GeM' and 'Opening 26-06-2026 13:30:00'. A navigation menu includes 'Overview', 'Documents', 'Go / No-Go', 'Tailor', and 'Dept & Timeline'. The 'Key dates & contacts' section contains a table with the following data:

EVENT	DATE / TIME	NOTES
Bid number dated	16-06-2026	GEM/2026/B/7669263
Pre-Bid Meeting	22-06-2026 12:00:00	Venue: Gujarat State Police Housing Corp., Home Dept, GPHC, Gandhinagar. Attendance MANDATORY — absentees rejected.
Bid submission end	26-06-2026 13:00:00	
Bid opening	26-06-2026 13:30:00	Two-packet bid.
Bid validity	180 days from bid end	Auto-extend 3 days, max 1 extension, disabled if ≥1 bid.
Contract period	1 Year from Go-Live	Option clause ±25% value/duration.

Below the table, the 'WHO TO CONTACT' section shows the Ministry/State as 'Home Department Gujarat' and the Organisation as 'Gujarat State Police Housing Corporation Limited (GPHC)'.

- Instant Go / No-Go verdict
- Tentative QCBS marks estimate
- Daily auto-discovery of tenders
- One-click, signed bid-pack build
- Corrigendum & deadline tracking
- Capability & document matching

Bidsense reads the full bid pack — GeM cover, RFP volumes, price schedule — and returns a source-grounded decision in minutes, not days.

# Beyond a Tender Portal

Most portals find tenders and stop there. Bidsense is purpose-built for **GeM & nProcure in Gujarat** — and carries you from discovery all the way to a ready-to-submit bid.

## A typical tender portal

- A global firehose of listings and alerts
- You read every RFP to judge eligibility
- You assemble the bid pack by hand
- You track every date and corrigendum yourself

## Bidsense

- Every morning at **7 AM** — tenders matched to **your keywords, departments & rules**
- Already judged: **go / no-go + QCBS score**
- A **signed, ready-to-submit pack** in one click
- You open the official portal only to **click submit**

# Set Up Once. Bid in One Click.

Configure your company profile, document vault and experience just once. After that, every tender becomes a signed, stamped, submission-ready pack — in a single click.

## ONE-TIME SETUP



### Company Profile

KYC, registration & signatory



### Document Vault

PAN, GST, ISO & financials



### Experience Records

past projects & work orders

1 click



## EVERY TENDER

### Bid-Ready Pack

- ✔ Signed & stamped declarations
- ✔ Correctly dated for submission
- ✔ GeM-ready upload bundle
- ✔ Auto-filled compliance sheet

# Core Features



## Go / No-Go Engine

A source-grounded eligibility verdict, judged against your real capabilities — never assumed.



## Auto-Discovery

A daily crawl of GeM, GIL and nProcure surfacing only the tenders you can actually win.



## Corrigendum Tracking

Live re-checks against the portal, so amendments and date changes never blindside you.



## QCBS Marks Estimate

A per-head technical-score estimate versus the qualifying cutoff, grounded in your own data.



## Bid-Pack Generator

Signed, stamped, dated declarations plus a GeM-ready upload bundle — built in one click.



## Capability Vault

Your KYC, financials and experience — matched automatically to every tender requirement.

# Target Market

## Works & Infrastructure Contractors

Firms bidding on government civil, construction & infrastructure tenders.

## Goods & Service Suppliers

Vendors bidding on government supply, O&M & manpower tenders.

## MSMEs & Startups

Smaller bidders leveraging MSE / Udyam / DPIIT exemptions.

## Tender Consultants

Bid-management consultants qualifying tenders for many clients.

**Tailored to you — on us.** Whatever your sector, we scale and adapt Bidsense to your exact requirement, on demand — built to solve *your* real problem, at no extra effort on your side.

# Bidsense vs. TenderTiger

We match the discovery basics — then go further: we qualify and prepare every tender, not just list it. Highlighted rows are Bidsense-only today.

Capability	Bidsense	TenderTiger
GeM / nProcure discovery, daily 7 AM	✓	✓
Alerts by your keywords & departments	✓	✓
Tender documents + pre-qualification extraction	✓	✓
Corrigendum & deadline tracking	✓	✓
<b>Go / No-Go eligibility decision</b>	✓	—
<b>QCBS marks-for-us estimate</b>	✓	—
<b>One-click signed, ready-to-submit pack</b>	✓	—
Competitor & award intelligence	Roadmap	✓
Global, multi-country coverage	Gujarat-deep	✓

# Key Use Cases



## Go / No-Go Decision

Decide in minutes whether a tender is worth pursuing — with the evidence behind it.



## QCBS Pre-Scoring

Estimate your technical marks per head before committing to the bid.



## Deadline & Corrigendum Watch

Stay ahead of pre-bid dates, EMD terms and live amendments.



## One-Click Bid Pack

Generate a signed, stamped, GeM-ready document bundle instantly.



## Capability Gap Analysis

See exactly which documents or credentials a bid still needs.

# Growth Potential & Traction

## Current Traction

### Live & In Use

Actively running real GeM bids end-to-end, from discovery to submission.

### Multi-Tenant Ready

Isolated workspaces already serving multiple bidding organisations.

## Expansion Opportunities

- **Competitor & Award Intelligence:** past awards, L1 prices & bidding patterns.
- **Multi-Channel Delivery:** push the 7 AM matches to WhatsApp, Sheets & API.
- **More Portals & States:** CPPP and other state e-procurement beyond Gujarat.
- **Win-Probability Scoring:** predict win likelihood, not just eligibility.



# The Opportunity

India runs **lakhs of government tenders a year** across GeM and state portals. For the SMEs and consultants who bid them, qualification is still manual, slow and risky.

Bidsense turns a 100-page RFP into a clear decision, a QCBS estimate and a ready-to-submit pack — so teams **bid more, bid smarter, and win more.**



# Let's win more bids.

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